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| <b>Project name</b>     | “CORRIDOR Vc COMPLETION PROJECT” |
| <b>Country</b>          | CROATIA                          |
| <b>Business sector</b>  | Transport                        |
| <b>Project ID</b>       | 41325                            |
| <b>Funding source</b>   | EBRD Loan proceeds               |
| <b>Type of contract</b> | Works contract                   |
| <b>Type of notice</b>   | Invitation for tenders           |
| <b>Issue date</b>       | November 6, 2015                 |
| <b>Closing date</b>     | December 22, 2015                |

## **INVITATION FOR TENDERS**

**Contract title: Sub - section: "Drava Bridge - Osijek Interchange"  
A5 Motorway Section Beli Manastir - Osijek - Svilaj  
Section 2: Beli Manastir - Osijek  
Procurement of road equipment and utilities for furnishing the sub -  
section: Drava Bridge – Osijek Interchange**

This Invitation for Tenders follows third update of General Procurement Notice for this project which was published on the EBRD website, Procurement Notices ([www.ebrd.com](http://www.ebrd.com)) on June 8, 2015; on the “Development Business” website ([devbusiness.com](http://devbusiness.com)) on June 8, 2015; “Hrvatske autoceste” website, Procurement notice ([www.hac.hr](http://www.hac.hr)) on June 8, 2015; “Official Journal of European Union” website on June 11, 2015; in Croatian daily newspaper “Jutarnji list” on June 8, 2015; in Croatian Official Gazette “Narodne novine” on June 10, 2015.

“Hrvatske autoceste” d.o.o. (HAC) (hereinafter “the Employer”) intends using part of the proceeds of loan savings from the European Bank for Reconstruction and Development (the Bank) towards the cost of “Corridor Vc Completion Project” (in Republic of Croatia) - (hereinafter “the Project”).

1. The Employer now invites sealed tenders from contractors for the following contract to be funded from part of the proceeds of the loan:

- **Procurement of road equipment and utilities for furnishing the sub - section:  
Drava Bridge – Osijek Interchange**

Note: Mentioned sub - section is placed on the north part of corridor Vc (on A5 Motorway: Beli Manastir - Osijek - Svilaj, Section 2: Beli Manastir - Osijek).

## **2. Required road equipment**

- 2.1. Electrical Installation
- 2.2. Telecommunications
- 2.3. Traffic Signalization and Equipment (road marking & traffic signs, guardrail and wire fence)
- 2.4. Decorative and Interior Lighting of Drava Bridge
- 2.5. Landscaping
- 2.6. Noise Protection

More about technical details in the Tender Documentation (Volume 2).

3. Tendering for contract to be financed with the proceeds of a loan from the Bank is open to firms and joint ventures of firms from any country.

## **4. Qualification Criteria**

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

**4A. General Experience:** The Tenderer shall meet the following minimum criteria:

- (a) average annual turnover as prime contractor (defined as billing for works in progress and completed) over the last five (5) years of EUR 5.000.000,00 equivalent;
- (b) successful experience as prime contractor in the execution of at least one (1) project (with a value of at least 15.000.000,00 HRK or 2.000.000,00 EUR) of a nature and complexity (works on traffic signs and road furniture, road marking, traffic signs, guardrail and wire fence) comparable to the proposed contract within the last five (5) years. The similarity shall be based on the complexity, methods/technology or other characteristics as described in Volume 2.

(c) Joint Venture Requirements

Joint Ventures must satisfy the following minimum qualification requirements:

- (i) Leading partner shall meet not less than 50 percent of all the qualifying criteria for general experience and financial position specified above.
- (ii) The other partners shall each meet not less than 25% of all the qualifying criteria for general experience and financial position specified above.
- (iii) The Joint Venture must satisfy collectively the criteria for personnel and equipment capabilities and financial position stated above, for which purpose the relevant figures for each of the partners shall be added to arrive at the joint venture's total capacity. Individual members must each satisfy the requirements for audited balance sheets and litigation.

**4A.1. Specific experience:** The Tenderer should have executed of a minimum of:

- i) At least one (1) completed contract for landscaping works in the total value of minimum HRK 50,000.00 or EUR 6.500,00 during the last 5 years;
- ii) At least one (1) completed contract on decorative and interior bridge lighting, navigational signs in the total value of minimum HRK 3,000,000.00 or EUR 400.000,00 during the last 5 years;
- iii) At least one (1) completed contract on electroenergetical installations in the total value of minimum HRK 7.000.000,00 or EUR 920.000,00 during the last 5 years;
- iv) At least one (1) completed contract on the construction of 3,5 km long route of telecommunication cables in the total value of minimum HRK 1,000,000.00 or EUR 130.000,00 during the last 5 years;

**4B. Financial Position.** The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet the construction cash flow for the contract for a period of 4 months, estimated as not less than 500.000,00 EUR equivalent, taking into account the Tenderer's commitments for other contracts.

NOTE: Required equipment capabilities and personnel capabilities are stated in the Tender Documentation.

**5.** Tender documents may be obtained at the address below every working day from 8 am to 3.30. pm (following Croatian local time) starting on **November 6, 2015**, upon payment of a non-refundable fee (excluding VAT) of HRK 760,00 or (excluding VAT) amount of EUR 100 to the giro account (for all tenderers is the same) of the Employer opened at:

“Privredna banka Zagreb” d.d.

IBAN No.: HR87 2340 0091 1100 2359 5

SWIFT (BIC) address: PBZGHR2X

Purpose: “Fee for the Tender. Docs. - "Section: Drava bridge - Osijek Interchange"  
(road equipment) - VAT number of Tenderer

**6.** Upon receipt of appropriate evidence of payment of the non-refundable fee, the documents will promptly be dispatched by courier; however, no liability can be accepted for their loss or late delivery. In addition, if requested, the documents can be dispatched electronically after presentation by the prospective tenderer of an appropriate evidence of payment of the non-refundable fee. In the event of discrepancy between electronic and hard copies of the documents, the hard copy shall prevail.

**7.** All tenders must be accompanied by a tender security of HRK 300.000,00 or 40.000,00 EUR or in an equivalent in a convertible currency converted at the selling rate established by the Croatian National Bank at the date 28 days prior to the Tender submission date.

**8.** Tenders must be delivered to the office at the address below on or before **December 22, 2015, at 10 am (following Croatian Local Time)** on the following address:

*"Hrvatske autoceste" d.o.o.  
Address: Širolina 4, 10000 Zagreb, Croatia  
(Attn. Mr. Igor Guja, Head of Financial Market Division)*

at which time they will be opened in the presence of those authorised tenderers' representatives who choose to attend (tenderers are required to submit written authorisation before start of the public tenders opening procedure).

**9.** A register of potential tenderers who have purchased the tender documents may be inspected at the address below.

**10.** Prospective tenderers may obtain further information from, and inspect and acquire the tender documents at the following office:

## **CONTACT:**

*Contact name: Mr. Igor Guja  
Employer: "Hrvatske autoceste" d.o.o.  
Address: Širolina 4, 10000 Zagreb, Croatia  
Tel: +385 - 1- 4694 - 436  
Fax: +385 - 1 - 4694 - 542  
E - mail: igor.guja@hac.hr*

Date: November 6, 2015